



CLOUD PROVIDER™
PROGRAM

VMWARE CLOUD PARTNER SERVICES OFFERINGS

Build a rich portfolio of leading cloud services with VMware Cloud Provider Platform



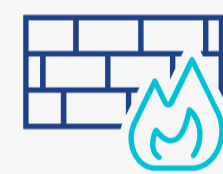
On-Premises Services

Deliver personal, customer-centric services and true cloud capabilities on modern cloud infrastructure.



Hosted Private Cloud

Deliver an efficient private cloud offering without sacrificing high performance and security.



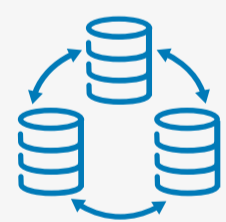
Network Security

Prevent security breaches and deliver more secure networking services for customers.



Disaster Recovery as a Service

Offer simple, secure and cost-effective onboarding, migration and disaster recovery services “to” or “between” multi-tenant VMware clouds.



Object Storage

Deliver storage as a service to help customers embrace hybrid cloud storage benefits and solve big data storage challenges.



Developer-Ready Cloud

Let your customers build, run and manage applications on your developer-ready infrastructure.



Cloud Provider Metering

Monitor and manage the use and cost of cloud resources from multiple customers across the same infrastructure.



Multi-tenant Public Cloud

Offer seamless cloud experiences to your customers with a flexible, open multi-tenant cloud service.



Monitoring as a Service

Unlock new revenue streams by offering end-to-end monitoring from systems to apps to cloud and beyond.

For further assistance please contact us on +27 11 540 2640 or email us at vmware.cloud@firstdistribution.com



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Managed Services

Protect and enhance your customer's business as a trusted strategic advisor delivering VMware Managed Services.



VMware Cloud on AWS

Extend your VMware environment to AWS for hybrid cloud and deliver cloud migration, data center extension, DR and more.



VMware Cloud Director service

Provision bite-sized multi-tenant VMware Cloud on AWS resources for customers.



CloudHealth by VMware

Simplify multi-cloud management with centralized visibility and cost-optimization to deliver value added services.



VMware vRealize Log Insight Cloud

Offer sophisticated monitoring and visibility to provide rapid incident response management services for your VMware infrastructure.



VMware vRealize Automation Cloud

Automate service-delivery of infrastructure, applications, containers, and more for private and multi-cloud VMware-based environments.



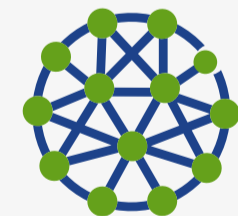
VMware vRealize Operations Cloud

Deliver asset-light self-driving operations and accelerate your growth with professional and managed services such as capacity planning, application migration, and multi-cloud migration.



VMware vRealize Network Insight Cloud

Secure customer network infrastructure across hybrid and multi-cloud environments and offer security, networking, application analysis and more.



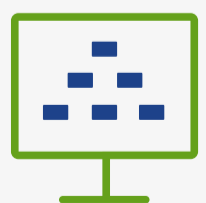
VMware SD-WAN by VeloCloud*

Deliver high-performance, reliable branch access to cloud services, private data centers, and SaaS-based enterprise applications.



VMware HCX*

Simplify app migration and workload rebalancing across data centers and clouds.



VMware Horizon Cloud*

Deliver virtual desktops and apps from the cloud, to any device, in any location.



VMware Workspace ONE*

Simplify and secure app access and IT management for the modern workforce.

*Services from the commercial model currently not available on VMware Cloud Partner Navigator.

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